Tom Zachanowicz

Business Development • Real Estate Investor • IT Specialist • **Developer** • Management Consultant • Entrepreneur

CAREER SUMMARY

Dynamic and versatile professional with over 20 years of experience in business development, government contracts, real estate investments, IT management, and entrepreneunship. Proven track record in strategic consulting, project management, and international training. Skilled in fostering growth, optimizing operations, and delivering results across diverse sectors.

BUSINESS & ENTREPRENEURSHIP

- ***Founder & President of MasterYour.AI***
- *Led multiple successful startups and business ventures*
- *Experienced in developing strategic partnerships and market expansion*

GOVERNMENT & CONTRACTING

- *Managed large-scale government and corporate contracts*
- *International consulting and training in North & South America*
- *Expert in negotiations and client relations*

IT & TECHNICAL EXPERTISE

- *Certified MCSE and Linux Administrator*
- *IT Trainer and Technical Support Specialist*
- *Network administration and systems implementation*

REAL ESTATE & INVESTMENTS

- *Real estate investor with a portfolio of property holdings*
- *Skilled in property acquisition, management, and sales*
- *Analysis of investment opportunities and market trends*



EDUCATION & SKILLS

- *Business Management & IT Certifications*
- *Project Management & Negotiations*
- *Advanced MS Office & Database Management*

LANGUAGES

- *English* • *Polish*
- *French* • *Spanish*